Why iON

iON provides a comprehensive solution that addresses your IT requirements of your organization. It is always ready and legally compliant with statutory requirements, the solution ensures your company is automatically compliant with statutory business parameters. The solution gives you increased convenience allowing you to perform various tasks or a new line of business. We help you choose industry best practices based on your business grows. iON ensures that you get the upgrades without disrupting your business or any additional cost. Being in perpetual beta ensures that there is no technology obsolescence. iON provides a comprehensive solution that addresses your IT requirements of your organization. It is always ready and legally compliant. A pay-as-you-use model in this regard eliminates capital investment upfront as the cloud-based software is available on a subscription basis and software is rented for the duration of the contract. Additionally, you only pay for the number of users who actually use the software. Thus, you pay as you use it in a monthly basis which is inclusive of applications and licensing. Typically, the cost expands rental within three months when best practices are well followed.

Enhanced Business Continuity

We continuously invest in our solution to incorporate best practices. The software is constantly enriched based on user feedback and industry and statutory changes. You will get the upgrades without disrupting your business operations or any additional cost. Being perpetual beta ensures that there is no technology obsolescence. Enhanced Business Continuity

The solution offers optimal performance in normal condition, providing a secure, integrated, hosted solutions in a build-as-you-grow, pay-as-you-use business model. The solution provides the flexibility of the software allows you to customize the solution label names to read in vernacular languages (like Hindi, Marathi, Tamil etc) enabling geographically to have and operate the solution with ease.

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Personalized solutions

Although offered as a cloud service, the software is configurable to each business. You will also get the flavor of your business by picking and choosing what processes you would need. Furthermore, the multilingual capability of the software allows you to customize the solution label names to read in vernacular languages (like Hindi, Marathi, Tamil etc) enabling geographically to have and operate the solution with ease.

Increased agility

We help you to cope with changing priorities on a case to case basis. We will help you configure the processes to work for you instantly. By picking and choosing industry best practices based on your business parameters. The solution gives you increased convenience allowing you to perform various tasks or a new line of business. We help you choose industry best practices based on your business grows. iON ensures that you get the upgrades without disrupting your business or any additional cost. Being in perpetual beta ensures that there is no technology obsolescence.

Tata Consultancy Services

Tata Consultancy Services is a strategic and one of Tata Consultancy Services business focused on small and medium businesses, as well as educational institutions. We provide the expertise to manage a unique offering, bringing forward the unique solution for the sector. Tata Consultancy Services is the leader in multiple industry segments, through innovative open source, network and integrated, business solutions in a build-as-you-grow basis. We provide technology by means of a unique build-as-you-grow, pay-as-you-use, personalized, comprehensive technology platform, addressing all the requirements of small and medium businesses, educational institutions, SMEs and SOEs.

Integrated solutions

We offer single solution IT with a pre-integrated suite of hardware, network, software and services. We ensure that your hardware and software are tightly integrated to provide a single service, in a pay-as-you-use model, allowing you to leverage the solution to fullest potential as your business grows. iON ensures integration of all processes along with ease of use of the software.

Tata Consultancy Services

Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match.

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Access to processed information anywhere anytime at affordable cost is the key success factor...

The Challenges

- A comprehensive system was required to integrate sales, purchase, inventory, and a mechanism to take decisions.
- A real-time monitoring of the material movement was required to control the cost and speed up deliveries.
- Presence of multiple systems highlighted the lack of accountability of an employee in departments on key decisions and spend.
- Multiple systems were not connected and there was no mechanism to track the total inventory wastage, for a given period of time.
- Also, SPL was not able to track the total inventory cost accurately.

The iON Way

- Integrated ERP system: Provides accurate information on cost of materials, and enables to conduct a cost-saving/effective management. The production department was able to source the raw material with reduced wastage.
- They could also generate production as they were able to track sales orders with delivery dates.
- Reduced cost through optimized consumption of resources
- iON helps in monitoring quality of work-in-progress and use of production capacity.
- Accessing iON and key reports using mTop, iON mobile app has reduced delay in approvals and improved productivity.
- Continuous product improvements of iON ensures the solution has latest features and market best practices.
- Reports pertaining to material movement to production and wastage available on a real time basis.

To summarize

- Identification of the business processes and gaps have manufacturability between departments, and integrated cost savings.
- Increased operational efficiency through integration of Purchase, Sales, Inventory, and other departments.
- The company going to market faster by providing fast and quality products and reduce inventories.
- Effective cost management in the organization due to the integration of manufacturing, operations, and accounts.
- Continuous product improvements of iON ensures the solution has latest features and market best practices.
- Accessing ERP and key reports using mTop, mobile app the solution delay in approvals, and improved productivity.

Relevant Parts of the Software

- Order Entry
- Pricer
- Placing - Shipment
- ERP
- Purchasing Plan
- Price List
- Distribution Management

For further information

iON was able to create effective sales strategies and adapt the business model.

Accessing ERP and key reports using mTop, mobile app the solution delay in approvals, and improved productivity.
Access to processed information anywhere anytime at affordable cost is the key success factor.

Mr. Shejil Balakrishnan, VP Operations, Stellence Pharmascience Limited

Relevant Parts of the Software

- Distribution (Management)
- Production Plan
- Procure to Pay
- MRP
- Payroll
- HRMS
- Forecast & Accounting

To summarize
- Standardization of the business processes achieved and gap free integrated software between departments, multiple locations and operations.
- Increased operational efficiency through improving the traceability of Purchase, Sales, Manufacturing and other departments.
- The company is saving substantial amount on purchasing and procurement for improved decision-making and reduced management time.
- Integration of ERP enabled SPL to improve production planning, multi-level detailed planning and online tracking of production items thereby reducing in-process inventory and procurement costs.
- Reduced cost through optimized consumption of material and energy, reduced wastage and improved production efficiency.
- Pool of real-time information enables SPL to make informed decisions for tracking and controlling the cost of operations.
- Integrated ERP system provides swift value realization for the sales department.
- iON provides real-time visibility on the movement of materials, enabling the production department to track the inventory and procurement for better resource management.

In summary
- Accessing iON and key reports using mTop, iON mobile app has reduced delay in approvals and improved productivity.
- Continuous product improvements of iON ensures the solution has latest features and market best practices.
- Reports pertaining to material movement to production and wastage available on a real-time basis.
- iON helps in monitoring quality of work-in-progress during the production lifecycle. The availability and analysis of the information on hand helps maintain MRO, quality improvement and necessary accountability.
- Effective cost management in the organization due to the integration of manufacturing, operations and accounts.
- iON solves the critical requirement to provide fast and accurate visibility to the board of directors.
- iON helps in controlling meandering duties across departments and reduce the risk of potential violations.

Partial list of updates:
- MRP: A leading manufacturer of niche products for pharmaceutical applications ensuring selection of optimal product and production plan.
- Sales: A leading manufacturer of niche products for pharmaceutical applications ensuring supply chain management.
- Human Resource Management System (HRMS): Technically qualified customer support team of iON ensures any-time support for customer operations.
- Distribution Management: Accurate authorization and approval of Purchase Orders using MRP results in decreased procurement rates and market competitive prices.
- Procure to Pay: A leading manufacturer of niche products for pharmaceutical applications ensuring selection of optimal product and production plan.
- Production Plan: A leading manufacturer of niche products for pharmaceutical applications ensuring selection of optimal product and production plan.
- Distribution (Management)
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Mr. Shejil Balakrishnan,  
VP Operations, Stellence Pharmascience Limited

## Business Issues

### Material Management

- Manual tracking and recording of inventory and materials was leading to high maintenance costs. A batch wise record of the same was required to be maintained and monitored on time.

### Inventory Management

- Due to the lack of central management of inventory, production and wastage, SPL was not able to track the total inventory available and consumed, for a given period of time.

### Cost Management

- The process was required to be monitored. Most of the time, there was no information to track the cost and particular department. This was a concern area for management, in order to be able to take effective decisions at operational level.

### Production Plan

- The planning was required to be optimised to reduce operational costs. The absence of the same was resulting in delay in making key management decisions.

## Challenges

- Management viewed the system was required to aggregate sales, produce, inventory and a mechanism to take decisions. A real time monitoring of the material movement was required to control the cost of operations.

- Processes of Sales Force Automation system highlighted the lack of accountability of a team of employees in decision making key decisions.

- Material records were not connected and this also led to cost towards particular expenses. This was a challenging area for management.

## Decision Making

- Management of inventory, production, material and sales, from a single screen helped SPL in improving the bottom line of the organization.

## IT Challenges

- A comprehensive system was required to integrate sales, procure, inventory, and a mechanism to take decisions.

## Relevant Parts of the Software

- Enhanced cost management in the organization due to the integration of manufacturing, operations and accounts.

- Continuous product improvements of iON ensures the solution has latest features and market best practices.

- Accessing iON and key reports using mTop, iON mobile app has reduced delay in approvals and improved productivity.

## To summarize

- Effective cost management in the organization due to the integration of manufacturing, operations and accounts.

- Continuous product improvements of iON ensures the solution has latest features and market best practices.

- Accessing iON and key reports using mTop, iON mobile app has reduced delay in approvals and improved productivity.
Why iON

iON provides a comprehensive suite that addresses your IT requirements of your organization. You can choose processes that you would need for a single service, in a pay-as-you-use model, allowing you to leverage the solution delivered as per your business-driven. iON ensures integration of all processes, along with ease of use of the software.

Integrated solutions

We offer single solution IT with a pre-integrated suite of hardware, network, software and services. We ensure that your functions are expedited, automated and connected. iON offers all-inclusive solutions along with a pay-as-you-use IT (Manufacturing) and have a document management system (to support your daily and daily business). We ensure that these solutions are integrated and work as one. If you choose industry best practices based on your business parameters. The solution gives you increased convenience allowing you to perform various tasks from your mobile device, no matter where you are. Increased agility

We leverage the agility to keep pace with changing parameters in a cost-effective manner. iON helps you configure the processes to work as per your convenience. We work closely with you to choose industry best practices based on your business parameters. The solution gives increased convenience allowing you to perform various tasks from your mobile device, no matter where you are. A pay-as-you-use model

This means that the investment is aligned against the business cost and the software is rented for the duration of the contract. Additionally, you only pay for the number of users who actually use the software. Thus, you pay as you use, a recently leased to your business environment. Typically for the first month rental within three months, where best practices are well followed.

Personalized solutions

Although this is a cloud service, the software is configurable to each business. You will always get the best out of your business by leveraging and choosing what processes you would need. Furthermore, the multilingual capability of the software allows you to customize the solution label name to read in vernacular languages (like Hindi, Marathi, Tamil etc) enabling users to learn and operate the solution with ease.

Automatic upgrades

We continuously invest in our solutions to incorporate best practices. The software is constantly enriched based on user feedback and industry and statutory changes. You will get the upgrades without disrupting your business operations or any additional cost. Being in perpetual beta ensures that there is no technology obsolescence.

Enhanced Business Continuity

This solution offers optimal performance in normal and disaster scenarios. The software is hardened, designed for business operations or any additional cost. Being in perpetual beta ensures that there is no technology obsolescence.

Wildfire Business Continuity

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TCS iON caters to the needs of multiple industry segments, through innovative, easy-to-use, secure, and integrated, business solutions in a scalable, on-premise or cloud environment. We ensure that our solutions are compliant with TCS global experience, domestic market reach, skills, and delivery capabilities.

For more information, visit us at www.tcsion.com

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To know more about the iON Manufacturing Solution

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