Why iON

iON provides a comprehensive solution that addresses your IT requirements of your organization. It is always audit ready and legally compliant. The solution ensures integration of all processes along with ease of use of the software. You gain from:

Integrated solutions

We offer single solution IT with a pre-integrated suite of hardware, network, software and services. We ensure that your functions are digitized, automated and connected. iON provides an end-to-end solution along with a pre-IIF (in Manufacturing) and have a document management system to support your ERP and CRM. We ensure that these solutions are seamless and work as one. It’s simply one IT and not multiple applications.

Personalized solutions

Although iON is a cloud service, the software is configurable to each business. You will always get the flavor of your business by picking and choosing what processes you would need. For example, the multilingual capability of the software allows you to customize the solution label name to read in vernacular languages (like Hindi, Marathi, Tamil etc) enabling users to learn and operate the solution with ease.

Automation upgrades

We continuously invest in new solutions to incorporate best practices. The software is continuously enriched based on user feedback and industry and statutory changes. You will get the upgrades without disrupting your business operations or any additional cost. Being in perpetual beta ensures that there is no technology obsolescence.

Enhanced Business Continuity

The solution offers optimal uptime in normal broadband connectivity along with an integrated security mechanism to ensure your data privacy is maintained. The capacity of the solution grows with your increasing computing needs and ensures the need for IT staff. The solution is resilient to failures as the solution works from backup data centers in the event of a disaster, ensuring continuity of business operations.

A pay-as-you-model is recommended to preserve capital investment upfront as the need to scale is dynamic. The iON subscription and software is rent for the duration of the contract. Additionally, you only pay for the number of users who actually use the software. Thus, you pay as you use on a monthly basis to begin incorporating and learning. Typically, the IIF expense rental within three months, when best practices are well followed.

Ideal security

The solution is resilient to failures as the service works from back-up data centers in the event of a disaster, ensuring continuity of business operations. The solution is resilient to failures as the service works from back-up data centers in the event of a disaster, ensuring continuity of business operations.

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The Business

Profile: General manufacturers and supplying custom made sheets for metal parts, mainly used in the construction industry and engineering products.

Product range: Variable utility cables, office use cables, special cables, lamp cord, decorative cables, control and instrument cables, telephone cables, data transmission cables, control cabling, etc.

Operations: Sub-contracting, fabrication, testing, packaging, etc.

Business Issues

Situation

- Engineering Shop Reorganization: Due to the non-availability of an ERP system, the fab shop utilisation is affected due to the non-availability of raw material at right time and location.
- Production: The situation was exacerbated by poor booking methods and lack of control over making sales orders against non-existant sales orders received from different customers.
- Incorrect Inventory Management: Lack of real-time information on live inventory and their status, due to the non-availability of an ERP system, led to the ordering of material even if the same was available in storage, leading to over-procurement of the same.
- Lack of Production Management: Lack of production & cost planning based on the order booking basis, resulting in production over and under capacity and mis-availability of raw material.

Challenges

- Slow production resulted in delays in meeting the turn-around time for the customer.
- Non-availability of critical material, led to the postponement of production, orders received from different customers.
- Ineffective and non-availability of an MRP system, the Sales Order processing was a major concern leading to improper process coordination. At Chetak, the lack of integration in Materials Handling (MRP) and ERP systems, served as a major concern leading to improper handling of materials, which caused a bottleneck for the production management.
- Production planning was properly oriented as a manual activity to achieve customer targets. However, it was reflected in the over-estimation of demand.
- Limited visibility of inventory, due to non-existence of an ERP system - the raw material was kept at one location and raw material control was a major issue.

The iON Way

- Inventory Management: iON’s real-time information system, has ensured better management of inventory and handling of warehouse locations. It has also ensured optimum purchase and procurement activities. Focus on real-time visibility and live price negotiations, the module reports available for inventory management and procurement activities.
- Production Management: iON’s BOM data enables real-time BOM revision to be produced at a different time and locations. This allows the procurement team to prepare purchase order planning reports.
- Human Resource Management: with real-time data, different sets of reports on salary, attendance, etc., can be generated for on-time payroll disbursement. This has been a significant help in employee retention and productivity.
- Financial Management: Real-time reporting through iON’s BOM module ensured increased visibility and control on costs leading to increased savings and profitability.
The Business

Profile

Experts in manufacturing and supplying custom metal sheets, metal parts, mostly tend to the construction, automation, and engineering industries.

Product Range

- Portable utility cabins
- Portable office cabins
- Portable security cabins
- Portable workshops
- Portable lounges
- Portable shop offices

Operations

- Chetak Auto operates under the banner of Chetak Auto Engineering Products Company Private Limited

The Business Issues

**Situation**

- **Lack of Production Management**
  - Production & cost planning based on the order schedule, led to improper utilization of resources.
  - There was a need to synchronize production and scheduling led to improper utilization of resources.
  - Production planning was purposely retained as a manual activity to achieve customer targets.
  - Manual tracking of inventory, purchase orders, GRNs, SOPs, and etc., made it difficult for management to draw vendor wise procurement department to focus on finding new vendors and drive price negotiations. The multiple procurement processes were a major concern leading to improper inventory management.

- **Improper Inventory Management**
  - Manual tracking of inventory, purchase order, GRN, SOPs, and etc., made it difficult for management to draw vendor wise procurement department to focus on finding new vendors and drive price negotiations. The multiple procurement processes were a major concern leading to improper inventory management.

- **Incorrect Sales Forecasting**
  - The management recognized the need to change the invoicing process in order to ensure timely dispatch of the order.
  - There was a need to synchronize production and scheduling led to improper utilization of resources.

- **Mismanaged HR & Payroll practice**
  - There was a need to synchronize production and scheduling led to improper utilization of resources.
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- **Lack of real time information**
  - The automation of reports and ready availability of data was very crucial for decision making.

**Challenges**

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**Relevant Parts of the Software**

**Procure to Pay**

- Inventory Management: 3PL’s real-time information feature, 3PL’s has enabled to better management of inventory, purchase orders, and etc., which help in timely dispatch of the order.
- Sales Order: The software has enabled to better management of inventory, purchase orders, and etc., which help in timely dispatch of the order.
- Procurement Plan: The software has enabled to better management of inventory, purchase orders, and etc., which help in timely dispatch of the order.

**Financial Management**

- The ERP system integrating F&A, HRMS & Payroll has enabled easy flow of information and availability of real-time data.
- There was a need to synchronize production and scheduling led to improper utilization of resources.

**Distribution Management**

- The ERP system integrating F&A, HRMS & Payroll has enabled easy flow of information and availability of real-time data.
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**To summarize**

- Optimal Inventory Management bridging the gap between demand and supply.
- Production schedules move in tandem with demand thus fulfilling customer sales order in time.
- Easy tracking of various reports thereby helping management in taking quick decisions.
- Smooth tracking and reconciliation of inter site material transfers.
- Optimized Inventory Management bridging the gap between demand and supply.
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The Business

Profile
Experts in manufacturing and supplying custom fabricated metal parts for metal parts, mostly used in the construction, automation, and engineering products industry.

Product range
- Portable utility cabins
- Portable office cabins
- Loader operator cabins
- Multi-utility cabins
- Cowl assembly
- Sheet metal cowls
- Examination tables
- Library cabin
- Loading ramp
- Portable lounge

Operations
- Chetak Auto operates under the brand names of Chetak Auto Engineering Products Company and Capco. Chetak’s main fabrication plant is located in Pithampur, Madhya Pradesh.
- They are integrated with various customers, including L & T Case Equipment Ltd, VE Commercial Vehicles Ltd, Force Motors Ltd, EIMCO Elecon Ltd, TRF Ltd, Capco.
- They offer design-build services for fabrication of complex structures for port and highway projects.
- They fabricate more than 2400 tons per year.

Customer
- They are engaged in the business of sheet metal operations, offering design-build services for fabrication to support OEM Automobile Suppliers in the construction, automotive, and engineering industries.

Context
- Capco. Chetak operates under the brand name of Chetak Auto Engineering Products Company.
- They have expertise in manufacturing and supplying custom fabricated metal parts for metal parts, mostly used in the construction, automation, and engineering products industry.

Situation

Business issues
- Janitorial/Jan freopenning: Due to the non-availability of an ERP system, the Janitorial/Jan reopenning was not reflected in the amount of raw material and semi-finished goods required to complete the product order.
- These invoices and payments were cumbersome to track and manual activity to achieve customer targets. Human errors reflected in the reconciliation documents.
- The management recognized the need to implement an integrated and automated ERP system that could ensure better management of data and availability of real-time data.

Challenge
- The situation was exacerbated by poor bookkeeping methods and lack of control over movement of raw material and semi-finished goods, leading to improper utilization of resources.
- The management recognized the need to improve production processes to ensure timely dispatch of the order.

Opportunity
- There was a need to improve production & cost planning based on the order. The management recognized the need to implement an integrated and automated ERP system that could ensure better management of data and availability of real-time data.

The ION Way

Inventory Management: With real-time information system, the production department is able to produce at different locations. The management has control over the entire production process and ensures proper planning and procurement activities.

Production Management: ERP system integrating F&A, HRMS & Payroll has enabled easy flow of information and availability of real time data.

Human Resource Management: With real-time information system, the HRMS has enabled booking of attendance of employees on regular basis due to which payroll and employee attendance data were easily conflicting.

Financial Management: The iON BOM reports enable the management to monitor the material movement and production planning reports.

IT Challenges
- The management recognized the need to implement an integrated and automated ERP system that could ensure better management of data and availability of real-time data.

The ION ERP has helped us in decision making through improved reporting for purchase, sub-contracting and production operations. We are also benefited by integration of payroll and various reports related to employees.

Mr. Sanjay Joshi,
Manager - Purchases, Chetak Auto Engineering Products Company Private Limited

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You gain from

Integrated solutions

We offer single-tenant IT with a pre-integrated suite of hardware, network, software and services. We ensure that your hardware is dedicated, automated and in perpetual beta ensuring that you leverage the solution along with a pre-IPO IT manufacturing and have a document management system to support your cloud as well as a localized operation center to support your business needs. We ensure that iON is not single-tenant and not a multiple application. iON provides a comprehensive view of business enabling better decisions.

Increased agility

We bring in the agility to keep pace with changing processes on a near real-time basis. We help you configure the processes for your strategy, automate, and integrate your processes on user defined parameters. The solution gives you increased convenience allowing you to perform near real-time tasks from your mobile device, no matter where you are. iON is always audit ready and legally compliant.

A pay-as-you-use model

The model eliminates capital investment upfront and can be flexibly scaled up or down to fit your IT infrastructure and software-as-a-rent for the duration of your contract. Additionally, you only pay for the number of users who are actually being used. Thus, you pay as you use it and paying below market price to random enterprises and learning. Typically, the ROI exceeds within three months, where best practices are well followed.

Personalized solutions

Although it’s a cloud service, the software is configurable to each business. You will always get the flavor of your business by picking and choosing what processes you would need. Furthermore, the multi-tenant capability of the software allows you to customize the solution label to meet your multi-lingual requirements. (like Hindi, Marathi, Tamil etc) enabling users to learn and operate the solution with ease.

Automatic upgrades

We continually invest in our solutions to improve your experiences. The software is constantly enriched based on user feedback and industry and statutory changes. You will get the upgrades without disrupting your business operations or any additional cost. Being in perpetual beta ensures that there is no obsolescence. Enhanced Business Continuity

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About Tata Consultancy Services

Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. It’s our way of doing business.

TCS offers a consulting-led, integrated portfolio of IT and IT-enabled infrastructure, engineering, and assurance services. This is delivered through its unique Global Network Delivery Model, recognized as the benchmark of excellence in software development. A part of the Tata Group, Tata Consultancy Services Limited is listed on the National Stock Exchange and Bombay Stock Exchange in India.

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For more information, visit us at www.tcs.com

About TCS iON

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TCS iON caters to the needs of multiple industry segments, through its innovative on premise or on-secure, integrated, business solution in a model where you pay on your use business models. The solution is provided through a pay-as-you-use model which is offered through TCS iON’s global experience, domain, sector, and delivery capabilities.

For more information, visit us at www.tcsion.com

Contact

To know more about the iON Manufacturing Solution

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iON provides a comprehensive solution that addresses your IT requirements of your organization in a single service, in a pay-as-you-use model, allowing you to leverage the solution as per your business growth. iON ensures integration of all processes along with ease of use of the software. You gain from:

- Integrated solutions
- We offer a single solution with a pre-integrated suite of hardware, network, software and services.
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- Enhanced agility
- We bring in the agility to keep pace with changing processes or a new line of business. We help you choose industry best practices based on your business parameters.
- We continuously invest in our solutions to incorporate best practices gained through TCS’ global experience, thereby ensuring your business grows. iON ensures integration of all processes along with ease of use of the software.

- A pay-as-you-use model
- The model eliminates capital expenditure upfront as the iON subscription and software is rent for the duration of the contract.
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TCS iON caters to the needs of multiple industry segments, through innovative, easy-to-use, secure and integrated business solutions to enable you grow your business model and improve productivity.

We offer single-window IT with a pre-integrated suite of software and services, and support your business operations.

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Toll Free Number 18002096030

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